



## Resources for Your New Agents... help them off to a positive start

ARMLS® offers the Broker/Manager lots of support to get their Agents started on the right foot. On ARMLS.com, under the About ARMLS tab you will find a **New Subscriber Orientation package** which is a resource for your Agents. In it you will find:

1. **flexmls® Web Quick Start** – to help your Agents use flexmls immediately
2. **flexAlert** – what’s new in the MLS software
3. **New Agent Subscriber Training Quick Guide** – gives advice on which ARMLS classes to take first, why, and when
4. **New Agent Subscriber FAQ** – gives answers to typical questions a new Subscriber would ask
5. **Days on Market Calculation** - Agents learn the correct calculation right up front
6. **ARMLS Rules Compliance Quick Guide** – takes the top ten violations, describes them in “plain speak,” gives the rule number and points to the compliance document where the Agent can learn more
7. **All Compliance Docs:** Rules and Regulations, Penalty Policy, Short Sale Policy, Inappropriate Language Policy
8. **Data Integrity – It’s YOUR Business** – explains why data integrity is important and how Agents can help each other stay compliant
9. **Your ARMLS Resource Guide** – guide to events, initiatives, publications, products, services and important phone numbers
10. **ARMLS Support Centers** – gives all locations and contact info for lock box services and more
11. **ARMLS.com – Your Source for All Things ARMLS**– describes all of the information that they can access on ARMLS.com
12. **The Cromford Report** – introduction and sign up instructions for The Cromford Report